



महाराष्ट्र MARASHTRA

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DT 913077



MEMORANDUM OF UNDERSTANDING



The Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 4<sup>th</sup> Day of January, 2026 by and between :

उ. कोषागार अधिकारी कल्याण

Cranberry Overseas Education Consultants, Dombivli Branch: 4th floor Jayram Sadan Building, Phadke Rd, above Ambika Hotel, Krishna Radha Society, Dombivli East, Maharashtra 421201 represented by Ms. Binali Ganguly.

2 JAN 2026

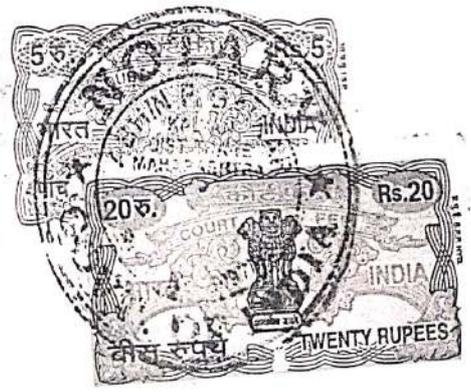
Head Office: 2<sup>nd</sup> Floor, Thakor Niwas, Station Road, Above Tip Top Sweets, Thane(W) represented by its Founder & Director Mr. Vishal Oswal.

AND

ACHIEVERS COLLEGE OF COMMERCE & MANAGEMENT, KALYAN having its establishment at Mhallar Nagar, Santoshi Mata Mandir Road, Kalyan(W) - 421 301, represented herein by its Principal, Dr.(CA) Mahesh Kamalakar Bhiwandikar.

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## जोडपत्र - 2

मुद्रांक विक्री नोंद वही अनुक्रमांक	
दिनांक	१२/११/२०२६ = 7 JAN 2026
दस्ताचा प्रकार	M.O.O.
दस्त नोंदणी करणार आहेत का ?	होय / नाही
मिळकतीचे थोडक्यात वर्णन	—
मुद्रांक विकत घेणा-याचे नाव व पत्ता	विनायक रवि गोठुकी
हस्त असल्यास त्याचे नाव, पत्ता व सही	हस्त ५२ मी.प असल्यास वि.प.प.प. हस्त
दुस-या पक्षकाराचे नाव	—
शुल्क रक्कम	रुपये



परवानाधारक मुद्रांक विक्रेत्याची सही

- 7 JAN 2026

सौ. ऋचा प्रसादबोले

मुद्रांक परवाना क्रमांक 1206040

पत्ता : मातृश्रद्धा सो. ए/२/२१

टिळक नगर, डोंबिवली पूर्व

ज्या कारणासाठी ज्यांनी मुद्रांक खरेदी केला त्यांनी त्याच कारणासाठी  
मुद्रांक खरेदी केल्यापासून सहा महिन्यात वापरणे बंधनकारक आहे.

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## ABOUT:

### Cranberry Overseas Education Consultants (COEC):

The Company is founded with the promise of providing the most efficient and effective counselling services for students opting career and education opportunities at Institutions/ Colleges/ Universities spread all across the world.

### Achievers College of Commerce & Management

Shree Dnyanraj Mauli Shikshan Seva Mandal's, Achievers College of Commerce & Management, Degree College affiliated to University of Mumbai, is established in the year 2013 offering Nine UG and Three PG Programs. The College is accredited by NAAC with Grade B+ (CGPA 2.66). It is also an ISO certified educational institute. The College has successfully conducted five International and four National conferences. In a very short period of time, the college has become well known institute in the city of Kalyan and surrounding areas. The College caters to the UG/PG Class of Students to cherish their dreams of higher education.

**In particular, this MOU is intended to**

#### WHEREAS:

- Cranberry Overseas Education Consultants Dombivli Branch are engaged in Study abroad consultancy.
- Achievers College is interested in collaborating with Cranberry Overseas Education Consultants to enhance its service offerings and revenue generation.
- Cranberry Overseas Education Consultants Dombivli Branch agrees to provide Achievers College with a financial incentive based on the admissions generated through this collaboration.
- Both Parties acknowledge the importance of providing high-quality, efficient, and quick services to clients.

**NOW, THEREFORE, THE PARTIES HEREBY AGREE AS FOLLOWS:**

1.

This MoU aims to outline the understanding between Cranberry Overseas Education Consultants, Dombivli Branch and Achievers College regarding the provision of consultancy services and the sharing of revenues.

Purpose



2. **Revenue** **Sharing** **Structure**  
Cranberry Overseas Education Consultants Dombivli Branch agrees to pay Achievers College of Commerce and Management the part of revenue agreed upon for any admissions generated through joint efforts at Achievers College, in line with the following details:

- For 1 to 15 students: ₹25,000 per student
- For 16 to 35 students: ₹30,000 per student
- For 36 or more students: ₹35,000 per student

**Additional**

Payments may vary based on the university and country chosen, except in premium destinations like the USA, UK, Australia and similar countries.

- **Payment Terms:** Incentives shall be paid by Cranberry Overseas Education Consultants to Achievers College, with 50% payable after the first month and the remaining 50% payable in the fourth month, subject to the student receiving their visa and continuing their education abroad.
- In case of withdrawal or discontinuation by the student at any stage before completion of the admission process, no incentives shall be payable for any incomplete, pending, or unfulfilled services.

**Exclusivity:** Achievers shall work exclusively with Cranberry Overseas Education Consultants, Dombivli Branch. During the term of this agreement, Achievers shall not engage with, collaborate with, or entertain any other education consultant or similar service provider for the same scope of work.

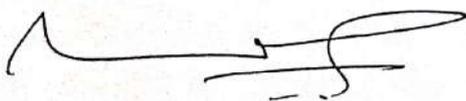
**Services and Deliverables**

- Cranberry Overseas Education Consultants, Dombivli Branch commits to providing high-quality consultancy services to their leads.
- Seminars shall be conducted on prior 1 weeks' notice.
- Shall conduct two weekly visits of two hours each for three months at Achievers College, where a proper counselling space will be provided.

4. **Duration**  
This MoU shall be effective from the date of signing and shall continue for an initial period of 5 years, unless terminated earlier as per the terms of this MoU.

5. **Confidentiality**  
Both parties agree to maintain the confidentiality of any proprietary or confidential information shared during the course of this collaboration.

6. **Termination**  
Both the parties can terminate the MoU within 30 days written notice if the either party fails to fulfil its obligations under this agreement.



## 7. Miscellaneous

- This MoU reflects the mutual agreement between the Parties but is not legally binding, except for payment, incentives, and confidentiality obligations.
- Any changes to this MoU must be in writing and signed by both Parties.
- Any dispute under this MoU shall first be resolved through mediation; if unsuccessful, it will proceed under court jurisdiction
- Cranberry, Dombivli Branch will deliver all overseas services only under its own trademark or trade name.
- All payments under this Agreement are subject to applicable taxes, including GST, to be borne and remitted by the paying party.
- Achievers College may advertise on behalf of Cranberry Overseas Education Consultants, Dombivli Branch only after prior discussion and approval; all advertisements must mention "Powered by Cranberry Overseas".

SIGNED BY:



For Cranberry Overseas Education Consultants-Thane

Name: Mr. Vishal Oswal

Title: Founder Director

Date: 01/01/2026

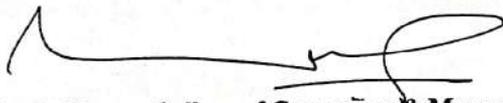


For Cranberry Overseas Education Consultants-Dombivli Branch

Name: Ms. Binali Ganguly

Title: Branch Head

Date: 01/01/2026



For Achievers College of Commerce & Management

Name: Dr.(CA) Mahesh Pushpa Kamalakar Bhiwandikar

Title: PRINCIPAL

Date: 01/01/2026



ATTESTED BY

  
ABHIN P. GAIKAR  
B.A., LL.B.  
ADVOCATE & NOTARY  
Mrunal Niwas, Dewadi Road,  
Golavali, Tal. Kalyan, Dist. Thane.

3 JAN 2026

मया दस्तऐवज मजकूर, सत्य, संपन्न, बदलार वनाय  
मावदून आख्यात संपूर्ण जनास्यारी दस्त लिहू  
द्वारा य लिहून वषार संपूर्ण संपूर्ण कोपतास  
सबय राहकर मदी.